

DELIVERING INNOVATION FOR 75 YEARS



OUR HISTORY

2017 is a milestone year for Marshall-Tufflex as we celebrate our 75th year in business. We've come a long way since our wartime beginnings in 1942 and are today proud to be a market leader and manufacturer of cable management products that are distributed across the globe.



1942

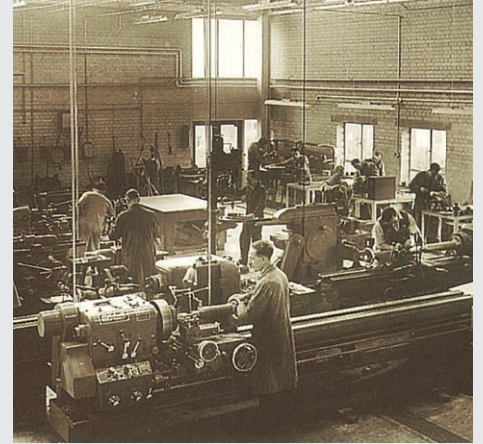
The company was born during the Second World War with a £394 War Loan and an idea built around the use of PVC, a new material just coming into commercial use.

1946

The early years were not easy; it was war time, the extruders were unreliable, the company had limited funds and the harsh winters brought power shut downs.

1947

A corner had been turned. Twelve employees were producing plastic cane, belting and piping at the rate of 26 tons per year. Annual turnover had reached £12,000. As the business grew it moved, first to premises in Watford and then to Hastings, where it remains today.



1962

The Charlotte Marshall Charitable Trust was created to give help to health, educational and children's charities both locally and throughout the world.

1970

The company made its formal entry into the cable management market and started to sell a range of conduit.

1974

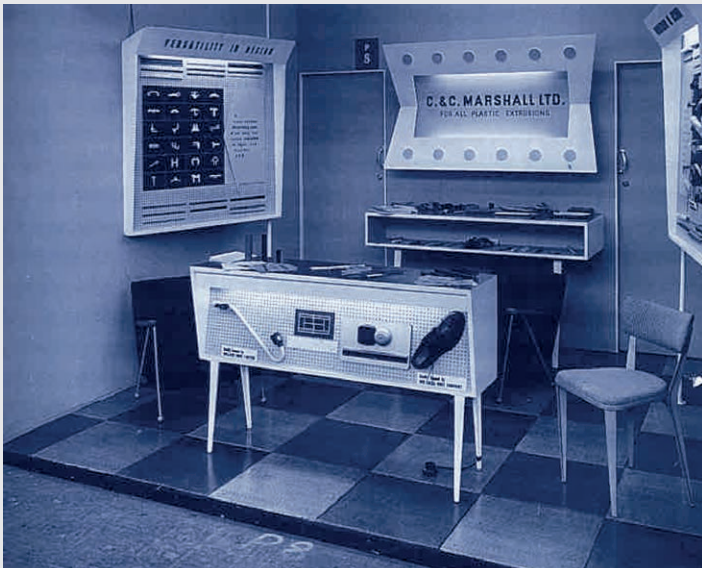
Turnover had broken the £1,000,000 barrier and the company was securing a name for innovative, high quality products and good customer service. Conduit was being exported to some 20 countries, with the Middle East providing a busy order book.

1976

The Mini Trunking design was patented and launched at the Electrex show. It was a huge success, transforming the re-wiring and refurbishment procedures of the time. This product, more than any other, established Marshall-Tufflex's credentials and reputation.

1982

A branch was opened in Blackhorse Lane, Walthamstow as a convenient distribution depot with good access to the M25.



1990

Sterling multi-compartment trunking was launched to the market and today remains the trunking system of choice for many installers.

1995

The product range increased at a rate of knots with the introduction of ranges such as Sterling Compact and Sterling XL.

2004

A branch was opened in Manchester to service deliveries to the north of the UK.

2006

Odyssey profile proved another landmark, bringing to market the only all-curved three compartment trunking profile.

2007

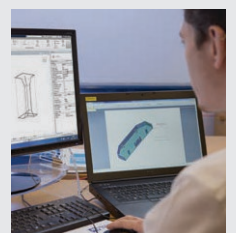
The company head office moved to its current home, Austin House on Churchfields Industrial Estate.

2016

BIM is introduced to the construction industry and the Sterling range becomes the first three compartment trunking system available for download.

2017

As the company celebrates its 75th anniversary, it is still recognised as the market leader for Cable Management and as a major player in the electrical industry.



WHY DEAL WITH MARSHALL-TUFFLEX?

After 75 years we like to think that we know what matters to our customers, but that doesn't mean we are complacent, in fact we are continually looking at ways to improve our range and service to remain the number one for Cable Management.

-  We are a British, family owned company with a great heritage
-  We are brand leader for Cable Management and focus solely on this sector
-  We are committed to developing new products and innovation
-  We believe in high quality products and processes
-  We are easy to do business with and have high customer service levels
-  We offer exceptional standards of technical advice and support
-  We have our products stocked in over 500 wholesalers throughout the UK
-  We offer a two hour collection service from our branches in Manchester and London
-  We donate to charity and over £750,000 has been donated in the last 10 years alone
-  We take part in community events and work hard to raise the profile of careers in engineering
-  We have strong environmental credentials
-  We distribute our products worldwide



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